

OPERATION & MAINTENANCE YOU'LL NEVER WORK ALONE



OUR FUTURE - YOUR PLANT OF TOMORROW

"Our plant of the future is a highly efficient process, which will empower you to gain an even better image, higher end-user satisfaction, increased market share and maximized profits."

Bernhard Pagenkemper CSO HAVER & BOECKER

Our Passion: Your PERFECT FLOW

The development of unrivaled technologies & services for the perfect flow of your goods, your processes, and your work.

Our Mission: Understand. Integrate. Network. Serve!

Our business units understand the customer, their process and their needs. Our technology subsidiaries integrate their technologies into our customers' processes. Our regional subsidiaries network us with our customers.

Our vision

From a machine factory to a powerful system and service factory.

We network all technologies for the smooth process at our customers.



2 | 3

WE ARE AT YOUR SIDE THROUGHOUT THE **ENTIRE LIFE CYCLE**



With our PROcheck life cycle approach, we accompany you on the way to your goal. It is our philosophy that for a functioning and successful partnership we must always have your process in view and to look after it throughout its entire life cycle with our products, our services, and our tools. We've developed PROcheck as an orientation for precisely this because "we are always there for you".

PROcheck categorizes all instruments and actions with which you can keep an eye on the efficiency and potential of your processes at all times in order to optimize your success. So that you'll always be in perfect flow in the future!

Our commitment to and our understanding of this approach have a lot in common with all of our personal lives.

PROCESSING STORAGE

MIXING FILLING PACKING PALLETIZING LOADING DIGITALIZATION



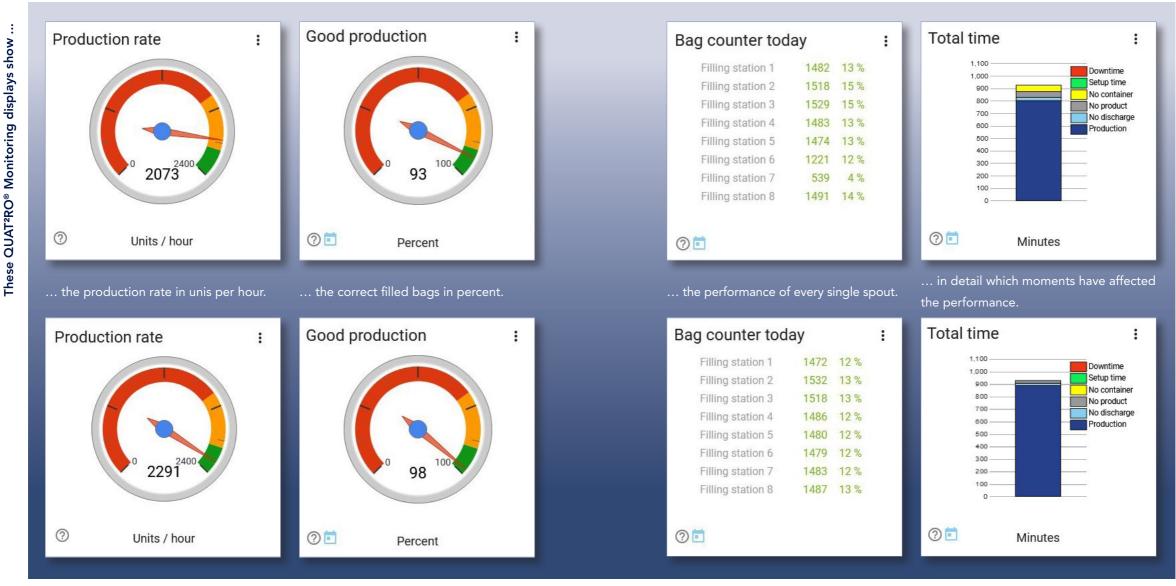


PROCHECK SERVICES Combine your experience with ours to bring your process to new levels HAVER & BOECKER

ISN'T YOUR PROCESS EVEN MORE VALUABLE AND POWERFUL?

GOOD PERFORMANCE

Your main professional purpose and core competence is to manufacture and sell your valuable products. Your packing is a component that should not be neglected.



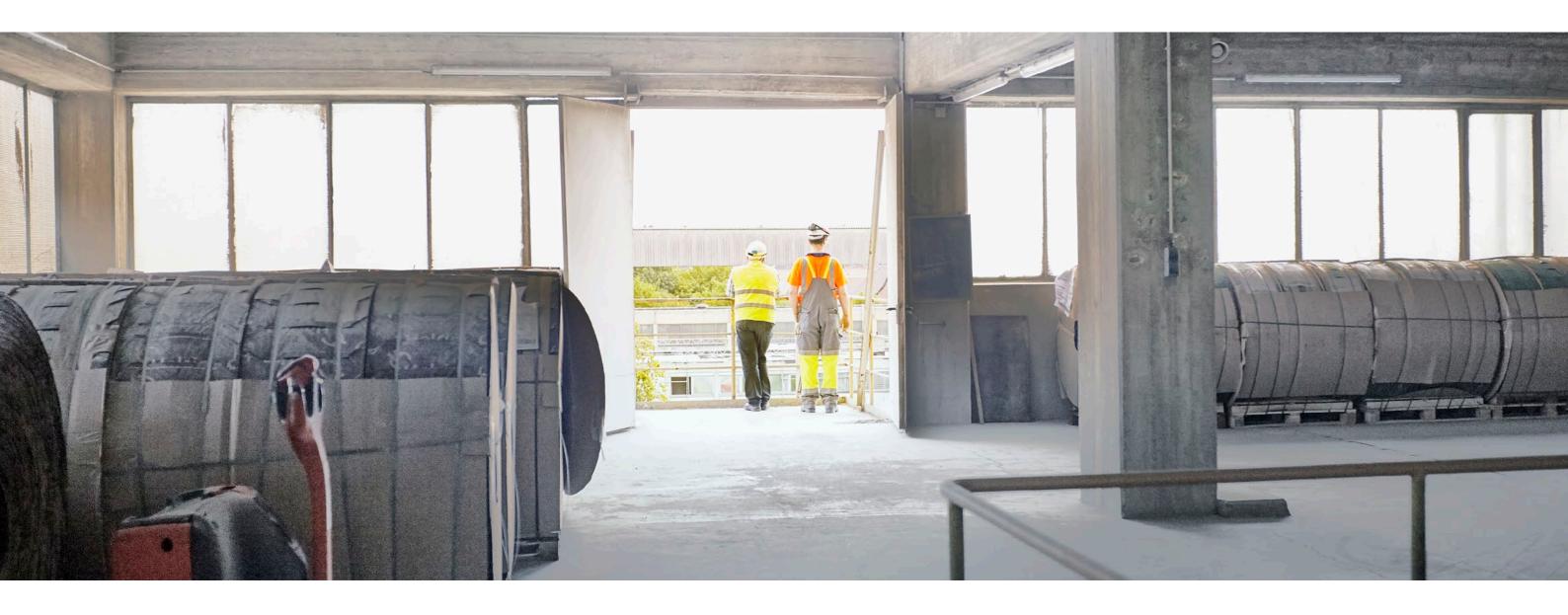
BETTER PERFORMANCE

Benefit from having us supporting your team by operating and maintaining your packing plant! This will enable you to serve the market safely, profitably and sustainably for your success.

6 7



IS YOUR NEED FOR QUALIFICATION CONTINUOUSLY ASSURED?



Within the last few years, the shortage of skilled workers has risen to record levels. Are you facing difficulties in finding the right & reliable labor to match your production requirements? With our Operation & Maintenance solutions, we provide the necessary resources to meet your needs.

10 11 HAVER & BOECKER



12 13 HAVER & BOECKER

WE DO WHAT WE KNOW AND WE KNOW WHAT WE DO!

We master the interaction between product, packaging and machine technology and combine it with over 135 years of machine development and manufacturing. This is the basis of our expertise and the starting point to make your process flow perfectly.

In everything we do, we make things flow

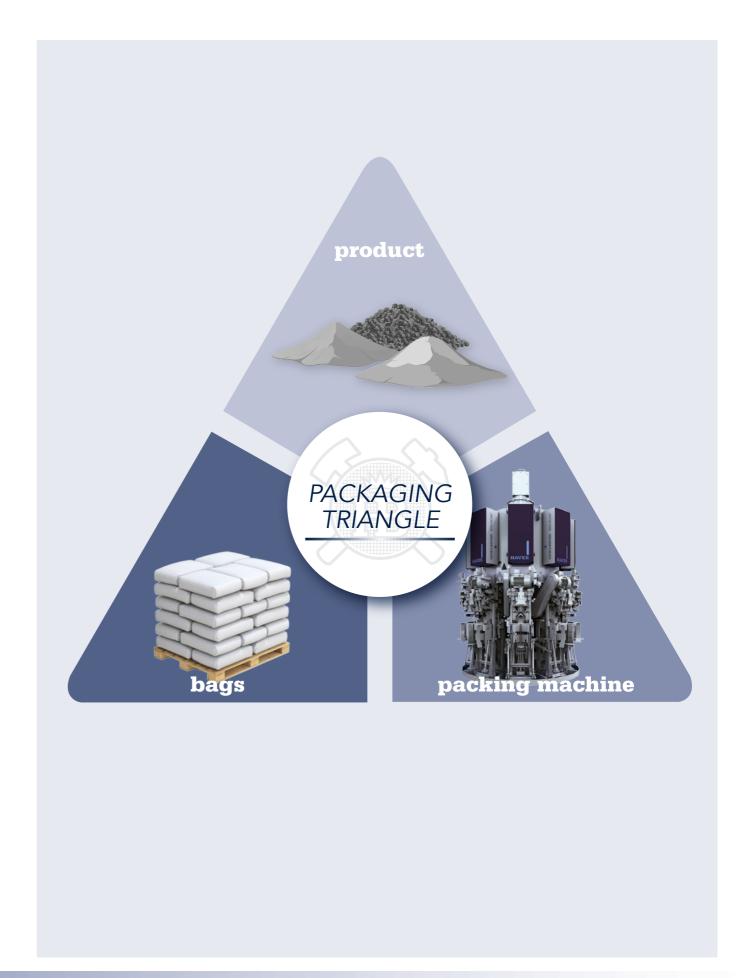
"Flow" is the most important part of our DNA. And because this task is part of our innermost core, we know the answer how to ensure a steady, reliable, trouble-free, clean and efficient material flow. That is why we advise you multi-dimensionally – based on our packaging triangle: Product, packaging and machine technology.

Decisive basics

Product, packaging and machine technology influence, how efficient your process can be. And they influence each other. We analyze your product in detail, define the ideal technology based on results and design the perfect packaging to fit it precisely. Always in focus: Your requirements for performance, cleanliness and weight accuracy. If you change one element, it always requires changes to the other components and variables of influence.

For your success

Our experts at the HAVER & BOECKER Institute and our technology subsidiaries have assessed and analyzed over 20,000 products to date. Use this experience for yourself and for your perfect flow!



14 15 HAVER & BOECKER

OPERATION AND MAINTENANCE MODELS

With our Operation & Maintenance approach, we help you achieve your shipping goals - with stable operation and at the targeted quality.

You determine the scope of our service and the duration.

PREMIUM

We will be your hand



Your staff (optional)



specialists





ADVANCED

We will work hand in hand



Your staff (optional)



specialists



Hand in hand

LITE

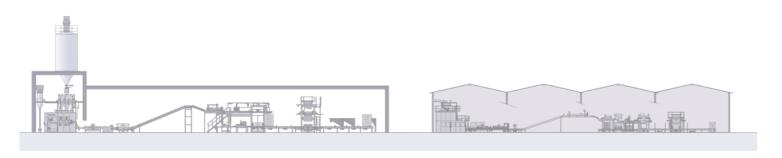
We will lend a hand



specialists



Hand in hand



16 17 HAVER & BOECKER

WE WILL LEND A HAND

We are there for you, on site, during your daily operation and support your team as long as necessary!









Our specialists





18 | 19

WE WILL WORK HAND IN HAND

We operate your packing plant with our personnel, keep your plant up to date with regular maintenance and replacement of spare parts and ensure that your plant always offers full performance!



Our staff



Your staff (optional)



Our specialists







WE WILL BE YOUR HAND

We run your packing plant and take care of everything according to your needs. In addition to regular service and maintenance, we also take care of all spare parts and wear parts along with all consumables.



Our staff



Your staff (optional)



Our specialists Consumables





Original Parts



Hand in hand

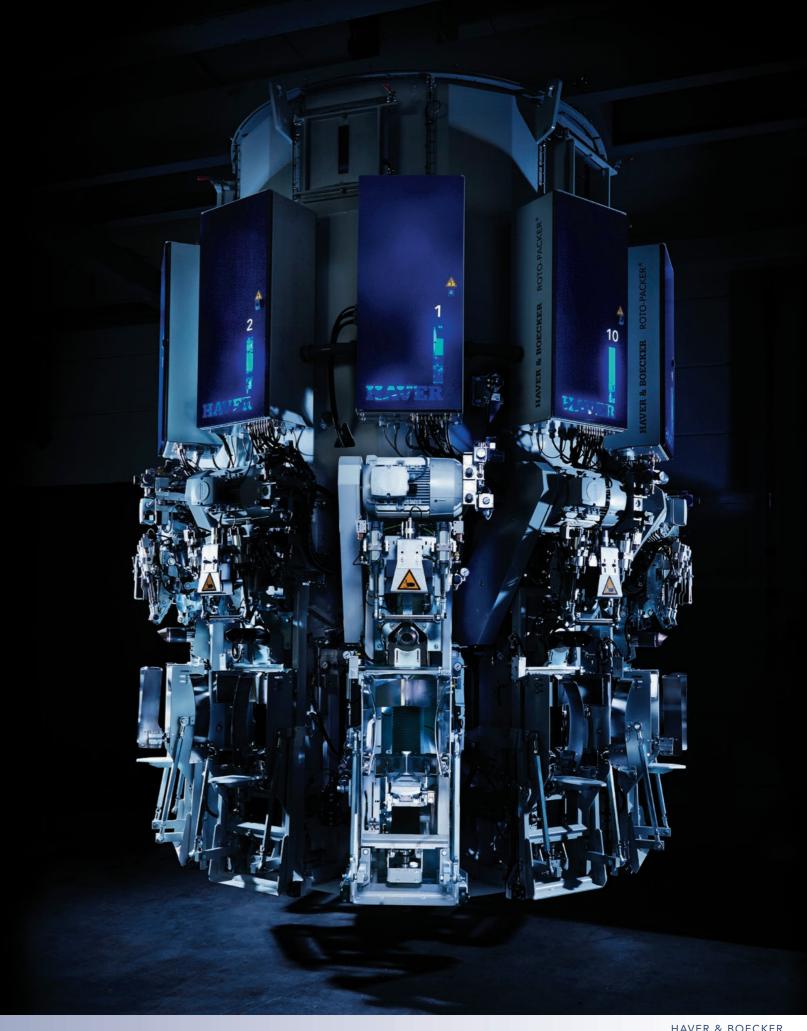


TAKE A GLANCE AT YOUR ADVANTAGES!

Whether LITE, ADVANCED or PREMIUM: True to our slogan "You'll never work alone!", we support you more than ever with our Operation & Maintenance services.

- Focus your capacities fully on your core competence
- Increase your plant availability and reliability
- Support your team with knowledge transfer from our experienced experts
- Ensure optimal performance and operational efficiency in your packing process
- Have your packing plant operated, maintained and serviced long-term with foresight equipment.

Experience all the benefits of an Operation & Maintenance partnership hand in hand with HAVER & BOECKER.



24 25 HAVER & BOECKER

LISTEN TO OTHER CUSTOMERS!

"There is always someone from HAVER & BOECKER on site to provide an immediate solution to any challenges. We benefited very much from the knowledge transfer during our daily work.

Our machine operators and maintenance personnel learned the tricks and technics from the experts of Haver & Boecker every day, until our team were fit enough to handle the system. Now we are able to take over the entire operation by ourselves".

O&M LITE Customer from UK

"It was important to us that the capacity of the plant could be fully realized.

This is why we brought the experts from HAVER & BOECKER on board who are now operating and maintaining our packing plant with the utmost dependability. Experience shows: That was the best decision! We are enthusiastic about the optimal system reliability and performance".

O&M ADVANCED Customer from République de Côte d'Ivoire

"The overall package convinced us: to have placed the operation and maintenance of the new purchased HAVER & BOECKER system in the competent hands of HAVER & BOECKER and no longer have to worry about consumables. The HAVER & BOECKER experts even keep an eye on wearing parts. Since we can absolutely count on everything running reliably, we can focus on what we do best: on manufacturing and marketing of our products".

O&M PREMIUM Customer from India

26 27 HAVER & BOECKER

JOIN THE CLUB!





















28 29 HAVER & BOECKER

HOW DO WE GET THERE TOGETHER?

01 THE CLARIFICATION



In order to get a detailed overview, we listen carefully to you and your team and ask specific questions, until we have a clear picture of all your framework conditions, the task, your expectations and your goals.

02 THE CONCEPT



Based on your expectations and your framework conditions, we develop the concept for the tailor-made solution to fulfill the task and achieve your goals.

03 THE OFFER



The services and the handover points for the desired solution are specified, calculated and presented in a technical-commercial offer.

04 THE PARTNERSHIP



We agree on our mutual expectations in a partnership and contractual cooperation.
We keep our commitments at every stage of the project and document the fulfillment.

05 THE RAMP-UP



With the commissioning of your new plant, we take over the agreed responsibility step by step. If your plant is already in operation, we will ensure a safe handover up to the agreed contractual scope during this phase, if desired.

06 THE START



With this date, we support the operation of your packing plant according to the contractually agreed scope.

CENTRAL OPERATION & MAINTENANCE TEAM



HAVER & BOECKER OHG Carl-Haver-Platz 3 • 59302 Oelde Germany www.haverboecker.com

Valentin Kalthoff Phone: +49 (0) 2522 30-454

Thomas A. Wessel Phone: +49 (0) 2522 30-8957

E-mail: om@haverboecker.com



30 31 HAVER & BOECKER

Carl-Haver-Platz 3 · 59302 Oelde · Germany

Phone: +49 (0) 2522 30-0 · Fax: +49 (0) 2522 30-403

E-mail: haver@haverboecker.com Internet: www.haverboecker.com PM 441 E 1223 Fe

The ® symbol indicates a registered trademark of HAVER & BOECKER oHG in Germany. Some of the trademarks are also registered in other countries.

The machines and equipment shown in this brochure as well as the technical parameters represent only examples of customer-specific technical solutions. We reserve the right to make changes at any time without notice!

